



Think  
Pressure Care

Newsletter June 2018



Oliver Bennet  
Project Engineer

### The NEW Active 2 RX pump

The latest upgrade to the clinically proven Softform Premier Active 2 hybrid mattress system



Based on customer feedback the Active 2 RX Pump was designed from concept to be intuitive and compact, with the acoustic engineering limiting audible sound



See the new Active 2 video: [HERE](#)

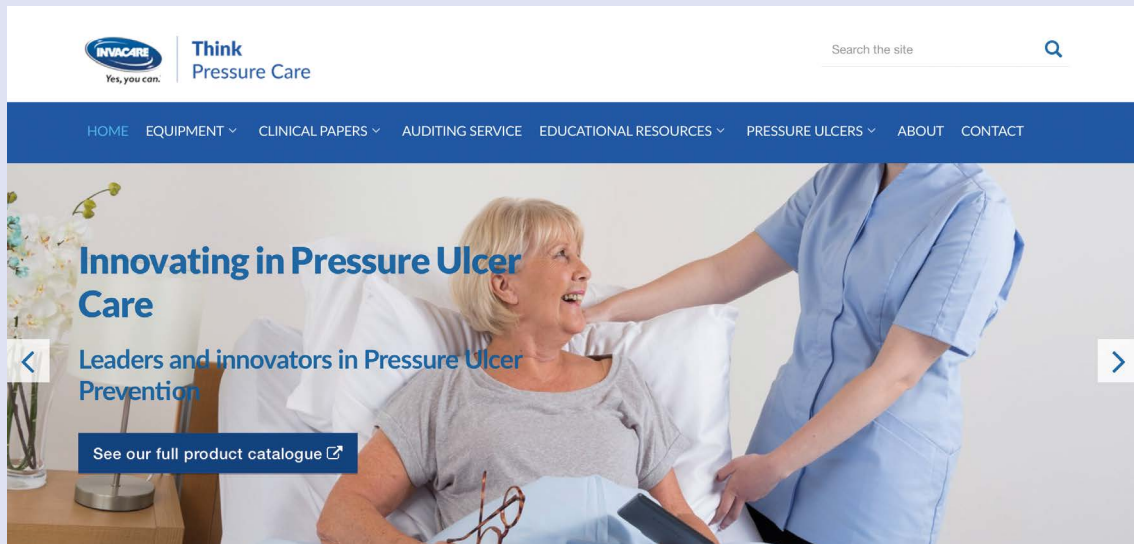
## Think Pressure Care Online

Have you visited our new website? It's the easiest and quickest way to find out latest information on all our pressure care product range. It's full of the latest information and product videos, as well as lots of supporting clinical articles. You can see the recently added Softform Premier Active 2 video [HERE](#).

We also have many helpful education resources on prevention of pressure ulcers that can be downloaded at any time.

**Take a look!**

[www.thinkpressurecare.co.uk](http://www.thinkpressurecare.co.uk)



## New innovations coming soon to our Think Pressure Care range

### High specification foam mattress ideal for dementia care

Elderly and vulnerable patients are often at risk from pressure ulcers. **Invacare's Softform range** has been developed specifically for optimum pressure redistribution and comfort.

Combining the clinically proven Softform Premier **high specification foam mattress** with the added feature of **raised foam side rails** as part of the mattress, offers a solution to patient comfort and safety. This new "RSR" (raised side rails) mattress feature provides a built-up side guard at the head and foot end of the mattress surface. This feature, combined with a low height bed, provides a benefit to those at risk of falls when leaving their bed.



## Patient repositioning system

The **Invacare Soft Tilt®** is a unique and innovative new system designed to automatically reposition patients, as well as support care staff with daily moving and handling procedures.

The Soft Tilt can be easily installed on the **Invacare SB 755** bed and will work in conjunction with the bed's existing profiling movements. The Soft Tilt can be programmed manually for moving and handling or can be programmed automatically to turn patients at various intervals and angles throughout the night; relieving pressure and helping to prevent the development of pressure ulcers.

For more information on these new products contact your local Business Development Manager



## Out and about

The Think Pressure Care Team have been busy supporting many events around the UK

### Tissue Viability Society Annual Conference 2018

The **TVS annual conference** was held this year in Newcastle's Kingston Park. As a sponsor of the TVS, Invacare supported by exhibiting at this educational event, showcasing the latest range of pressure redistribution products. This included the clinically proven Maxxcare Pro Evolution Heel boot which has been specifically designed for the prevention and treatment of pressure ulcers in the vulnerable heel and foot area. The **Welsh Wound Innovation Centre** presented a case series poster

of their experience evaluating the Maxxcare Pro Evolution heelboot, which had positive patient outcomes.

Other posters included 2 co-authored by **Invacare's Annie Allsopp** detailing projects to streamline and rationalise pressure care surfaces in both acute and community care settings. The poster highlighted how both projects led to a cost reduction whilst maintaining clinical efficacy when using Invacare's High Specification Foam mattresses.



Annie Allsopp with a poster presented in conjunction with Worcestershire Health and Care NHS Trust



Annie Allsopp and Lisa Turley, TVN from Walsall Healthcare NHS Trust with their poster presentation



To view all the posters from this conference see here <http://www.thinkpressurecare.co.uk/clinical-papers/>

## CLH Conference

**CLH Healthcare** is a family run business which has been supplying a vast range of products & services into the healthcare sector since 1975. One of the largest independent healthcare suppliers in the South West, they offer a wide range of products including Invacare's Safe Patient Handling and Pressure Care ranges. In March 2018 the company hosted the '#CLHExpo2018' at Sandy Park in Exeter, with many care professionals, industry experts, and healthcare suppliers travelling from across the country to attend. The purpose of the event was to promote awareness of the wide range of healthcare products available from CLH and educate on how each product range should be used safely and effectively.

Members of the Invacare Safe Patient Handling and Pressure Care teams supported this popular event and **Think Pressure Care's Annie Allsopp was one of the keynote speakers, presenting on Pressure Ulcer Prevention**, something which she does on a regular basis as part of Invacare's Invacademy training programme.



For more information on the **FREE training courses Invacare offer see**  
<http://www.invacare.co.uk/invacademy>

**INVACADEMY**  
Success Through Excellence



Beulah Pope, Adam Kidley, Claire Hughes & Annie Allsopp



Lisa Cook and Richard Mears in Glasgow

## Wound Care Alliance Skills Day

The **Wound Care Alliance UK** aims to nurture healthcare professionals working clinically and encourage them to pursue their education within Tissue Viability, bringing forward the Tissue Viability Nurses, Podiatrists & Therapists of the future. As a sponsor of this respected educational organisation, Invacare were invited to participate in their National Skills Day in Glasgow. It was a great opportunity for our Scottish team to engage with healthcare professionals about the benefits of the clinically proven Maxxcare Pro Evolution Heel boot for pressure ulcer prevention and healing.



**Maxxcare®**  
See [HERE](#) for details

## Invacare Ireland

The Irish team recently attended the AIGNA 10th Annual Conference, (All Ireland Gerontological Nurses Association), a major event that due to its specialist nature is managed by invite only. The theme this year was **“Celebrating Advances in Older Persons Nursing”**.

Neil and Ciaran from the Irish team demonstrated the Softform Premier Active 2 mattress system and the Maxxcare Pro Evolution Heelboot. With over 150 delegates in attendance the day was deemed to be a great success.



Neil Harvey and Ciarán McPhillips in Galway

## Did you know about.....

### Invacare's prevention strategies for the vulnerable heel

Preventing heel pressure damage is a challenge; Invacare offer a wide range of devices specifically designed to protect the heel area

- ✓ Heel off loading
- ✓ Floating heels
- ✓ Support



- ✓ Comfort
- ✓ Reducing shear and friction forces

**"At least £1 in every £140 of NHS expenditure in England is spent on foot care for people with diabetes and most of that money is spent on treating foot ulcers."**

[http://www.pharmatimes.com/news/better\\_diabetic\\_foot\\_care\\_could\\_save\\_nhs\\_250m\\_1187552](http://www.pharmatimes.com/news/better_diabetic_foot_care_could_save_nhs_250m_1187552)

#### Invacare® MaxxCare Pro Heel Boot



Offers **comfort and pressure redistribution**. Can be an effective solution for patients with **existing heel damage** due to heel **offloading**. Specifically suitable for patients able to **transfer** with/without assistance.

Available in Standard and Large size.

**See the Clinical Evidence for this product:**  
<http://www.thinkpressurecare.co.uk/clinical-papers/maxxcare-pro-heelboot-clinical-articles/>

**BEST NEW PRODUCT**  
2016 (BHTA awards)

**BHTA**  
British  
Healthcare  
Trades  
Association

#### Invacare® Leg trough



Provides **maximum support** for the lower limb, whilst completely **offloading** pressure from the vulnerable heel. Adjustable straps provide additional positioning.

**Available without straps** if preferred and in various length fittings.

Available in small, medium and large sizes.

#### Invacare® Heelpad



Designed to **reduce pressure** on the heel, through the controlled volume of gel in the sacs, ensuring **pressure displacement and even weight distribution**.

Available in Single & Double pads.

#### Invacare® Odstock Wedge



Specifically suitable for use with beds without a knee elevation function. The Odstock Wedge assists with **knee flexion, reducing shear and friction forces** on the vulnerable heel area.

#### Invacare® Flexipad



The Flexipad can be used to assist with **heel elevation or positioning** to reduce or remove pressure on the heel area. They are also useful for a range of applications to use on other parts of the body.

Available in double or single.

The heel is the second most common site for pressure ulcer development.

Healing times for heel ulcers are long, in many cases over a year.

Heels are the most common site for pressure ulcers categorised as "Suspected Deep Tissue Injuries" (EPUAP).

A thin layer of covering skin and the absence of subcutaneous fat, increases the risk and severity of injury from pressure and shear.

*"The best heel pressure reducing products reduce pressure, friction and shear; separate and protect the ankles; maintain heel suspension; and prevent footdrop. They should also be comfortable for the patient and easy for you to use."*

Preventing heel pressure ulcers, Joyce Black RN, PhD, Nursing, Nov 2004

## Scott joins the Pressure Care Business Development Team

**Scott Kirsopp** is the latest addition to the Pressure Area Care team covering the North East and Cumbria. Living locally in the area himself, Scott is ideally placed to offer our customers the highest level of customer care and responsiveness. Having worked in the healthcare industry for 18 years, both in the NHS and with specialist healthcare distributors, Scott brings a wealth of industry knowledge with him to Invacare. He is looking forward to getting to know all our customers in his area.

In his spare time Scott enjoys family time with his wife and children, playing golf and watching rugby.

His contact details are:

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Scott Kirsopp Business Development Manager



Stuart Baillie National Sales Manager

## Stuart heading up Pressure Care and Safe Patient Handling teams

**Stuart Baillie** has recently been appointed to manage both the Pressure Care and Safe Patient Handling sales teams. He has been a National Sales Manager for the past 7 years, and is looking forward to developing the synergy between both teams. Using his 30 years' experience in the industry, 17 of which have been spent at Invacare, his aim is to develop both teams to deliver an exceptional customer experience and continue to bring new innovations to the market in both pressure area care and the safe patient handling arenas.

## Busy times for Annie

### Invacare's Think Pressure Care Clinical Specialist embarks on a new role

From 1st March 2018 Annie Allsopp (TVN), Clinical Specialist, joined the Tissue Viability team at Walsall Hospitals NHS Trust in the West Midlands. Annie embarked on an honorary contract with Lisa Turley, Lead Nurse and the team two days each month, working in Walsall Manor Hospital.

Projects include working collaboratively to introduce a two tier system of mattress selection throughout the 500 bed acute Trust, saving an estimated £60k pa in rental expenditure and reducing the pressure ulcer rates considerably. Further plans are underway to look at seating and heel protection.

Annie said, ***"this is a great opportunity to work with a fantastic team and return to the Trust where I did my Midwifery training. Exciting times ahead!"***



Annie Allsopp (RGN) Clinical Specialist

Walsall Healthcare   
NHS Trust

## Meet the Think Pressure Care team



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[www.thinkpressurecare.co.uk](http://www.thinkpressurecare.co.uk)

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We regularly update our platforms with the latest useful information. If you want to keep track of the latest industry news visit [www.thinkpressurecare.co.uk](http://www.thinkpressurecare.co.uk)



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